



NEWS RELEASE
For Immediate Release

TM Q3 PERFORMANCE IMPROVES ON STRONGER EXECUTION DISCIPLINE

KUALA LUMPUR, 24 November 2025 – Telekom Malaysia Berhad (“TM” or “The Group”) today announced its financial results for the first nine months of 2025 ended 30 September 2025 (YTD 2025), recording a Profit After Tax and Non-Controlling Interests (PATAMI) of RM1.49 billion, up compared to the same period last year. At the same time, the Group registered PATAMI of RM686.3 million in Q3 2025 compared to RM465.1 million in Q3 2024. The higher PATAMI reflects the Group’s execution discipline, coupled with one-off items recognised during the quarter.

Group revenue grew 2.6% to RM2.99 billion in Q3 2025 compared to corresponding quarter last year, with Earnings before Interest and Tax (EBIT) rose 12.9%, to RM619.8 million, reflecting improved product and services margin, productivity gains and disciplined cost management.

Amar Huzaimi Md Deris, Group Chief Executive Officer TM said, “TM’s stronger third-quarter results underscore our momentum in transformation and new growth areas. The improved performance reflects our consistent focus on execution discipline and commitment towards value creation. We are executing our strategy with vigour, solidifying our core business, scaling up our sovereign data centre and cloud infrastructure for growth, while embedding AI across our operations to drive long-term competitive advantage.

As we move into the final quarter, our priority is to ensure growth in profitability whilst continue to invest strategically in future-ready infrastructure that will catalyse the nation’s digital economy, driving inclusivity for all. This is in line with our aspiration of becoming a Digital Powerhouse by 2030 while positioning Malaysia as the digital hub for ASEAN,” Amar added.

Revenue-generating Investments and Value Creation

Capital expenditure stood at 14.9% of revenue, within the Group’s full-year guidance, reflecting disciplined execution in strategic investments. The expansion of its data centres in the Klang Valley and Iskandar Puteri has progressed into operational phase with 20 MW additional capacity now available, reinforcing Malaysia’s position as a regional hub for hyperscalers and cloud service providers.

Together with improved asset utilisation and earnings performance, these disciplined investments have translated into the highest Return on Invested Capital (ROIC) to date of 13.5%. The improved ROIC has contributed positively towards value creation for all stakeholders. Overall, TM maintains a positive outlook for the remainder of 2025.

END

Segment Analysis

- **Business-to-Consumer (B2C – Unifi):**

Unifi maintained steady growth, with fixed broadband subscribers rising 1.3% year-on-year to 3.21 million. This was supported by convergence offerings through its UniVerse ecosystem, the launch of a new highly-personalised Unifi TV 2.0 experience, and steady take-up from MSMEs under various initiatives, including IMPAK Biz digital readiness assessment and Usahawan Digital @TM in supporting digital inclusivity, especially for B40 entrepreneurs. These efforts continued to strengthen Unifi's position as a convergence leader for digital lifestyles and preferred partner for local businesses nationwide.

- **Business-to-Business (B2B – TM One):**

TM One recorded stable revenue quarter-on-quarter, underpinned by demand for cloud and ICT solutions from government and enterprise clients. Key highlights include collaborations with NCT Group to develop smart industrial parks, the "Pahang Destina" AI-powered tourism portal, and a five-year Managed Private Cloud contract with one of Malaysia's largest private hospital groups. TM One was also recognised as Best Digital Transformation Enabler at the PC.com Reader's Choice Awards 2025. TM One has played an active role with the Government to expand digital awareness and adoption by participating in conferences including the ASEAN AI Summit and KL Smart City Expo, showcasing sustainable AI services.

- **Carrier-to-Carrier (C2C – TM Global):**

TM Global delivered double digit quarter on quarter growth and sustained year-on-year momentum, fuelled by encouraging demand for cross-border connectivity and advanced data services. The segment continues to scale its regional presence through significant data centre expansions in Klang Valley and Iskandar Puteri, reinforcing Malaysia's position as a premier regional digital hub. Concurrently, TM Global is advancing key strategic investments in submarine cable infrastructure and has recently completed its first open international cable landing station in Morib, and strengthen its regional connectivity through the CANDLE Submarine Cable System, linking Malaysia and ASEAN to Japan.

About TM

TM is Malaysia's leading integrated telco and digital technology Group, offering network infrastructure and a comprehensive suite of communication services. These services encompass solutions in enterprise digitalisation, fixed (telephony and broadband), mobility, content, WiFi, ICT, Cloud, and smart services. With a strategic focus on becoming a digital powerhouse by 2030, TM is committed to growth driven by stakeholder value creation. The Group emphasises delivering an enhanced customer experience through continuous improvements in customer service quality and innovation, while ensuring increased operational efficiency and productivity.

Committed to a sustainable future and to improving the social, economic, and environmental wellbeing of the community, TM has set ambitious sustainability targets to monitor its performance from the near to the long term. Underpinned by strong corporate governance, TM adheres to the highest standards of ethics, integrity, and transparency. For further information on TM, visit www.tm.com.my.

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